## TDB Trends Research (Nationwide, Research \& Summary for October 2023)

## The economy slightly improved for the first time in three months,

 supported by strong tourism in each region$\sim$ Active events and semiconductor-related demand were positive factors $\sim$
(Companies researched: 27,052; Valid responses: 11,506; Response rate: 42.5\%; Survey start date: May 2002)
<Trend in October 2023: Slightly improved>
The economic diffusion index (DI) in October 2023 was 44.7 , up 0.3 points from the previous month, showing the first improvement in three months.
The domestic economy improved slightly, due to positive factors such as active events and inbound tourism demand, as well as semiconductor-related demand.
< Future outlook: Remain unchanged >
The domestic economy is expected to remain unchanged, supported by consumer spending and capital investment, despite the risks posed by overseas situations.

By industry: Improved in 9 out of 10 industries. The bustle in each region and IT demand were positive factors.

By scale: Companies of all sizes showed an improvement for the first time in five months. "Construction", "Manufacturing", and "Service" increased in all scales.

By region: Improved in 7 out of 10 regions. Strong tourism was a positive factor in each region.

 Projected future DI *: The economic foreceast DI is calculated using the Foreceast Cambination nethod of the resilts of the ARIIL model and the structural equation model.

Economic Diffusion Index (Economic DI)1/2

|  | Oct- | Vor 22 | Dec-22 | Jan 23 | Feb 23 | Mar-23 | Apr ${ }^{23}$ | May 23 | Jun-23 | Jul-23 | Aug 2 | Sep-23 | Oct 23 | Ratio to the Previous Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 42.6 | 43.1 | 43.0 | 42.1 | 42.1 | 43.9 | 44.6 | 45.4 | 45.0 | 45.2 | 44.9 | 44.4 | 44.7 | 0.3 |
| Large Firms | 44.2 | 45.0 | 44.8 | 44.8 | 44.2 | 46.1 | 47.3 | 48.1 | 47.7 | 48.6 | 48.0 | 47.8 | 47.9 |  |
| Small to Medium-sized Firms | 42.3 | 42.7 | 42.6 | 41.6 | 41.7 | 43.5 | 44.2 | 44.9 | 44.5 | 44.6 | 44.3 | 43.8 | 44.1 | 0 |
| Micro Firms | 41.1 | 41.4 | 41.3 | 40.4 | 40.9 | 42.4 | 42.9 | 43.9 | 43.6 | 43.4 | 43.5 | 43.0 | 43.4 | 0.4 |


|  |  | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May 23 | Jun-23 | Jul-23 | Aug 23 | Sep-23 | Oct 23 | Ratio to the Previous Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture,Forestry,Fisheries |  | 36.4 | 37.7 | 37.9 | 37.4 | 38.9 | 41.6 | 42.2 | 44.8 | 46.7 | 42.5 | 43.0 | 42.1 | 43.0 | 0.9 |
| Finance |  | 43.2 | 44.5 | 44.3 | 44.8 | 43.3 | 44.0 | 45.0 | 47.8 | 48.1 | 47.4 | 48.8 | 46.8 | 47.3 | 0.5 |
| Construction |  | 44.2 | 44.9 | 44.6 | 44.1 | 43.7 | 45.5 | 45.6 | 46.9 | 46.8 | 47.8 | 47.4 | 47.1 | 47. 5 | 0.4 |
| Real Estate |  | 44.0 | 45.6 | 44.8 | 46.1 | 46.3 | 47.5 | 49.6 | 50.7 | 50.3 | 48.8 | 49.6 | 48.5 | 48.7 | 0.2 |
| Manufacturing | Food,BEWerages,Livestock Feed | 38.2 | 38.8 | 38.3 | 38.1 | 37.0 | 41.1 | 42.0 | 43.7 | 43.6 | 43.1 | 44.5 | 42.6 | 43.4 | 0.8 |
|  | Textile,Textile Products,Clothing | 35.7 | 36.5 | 37.9 | 37.7 | 39.0 | 38.6 | 41.0 | 42.1 | 42.0 | 43.6 | 42.6 | 43.0 | 41.5 | ( 1.5 |
|  | Construction Materials,Furniture, Ceramics,Stone and Clay Products | 40.9 | 41.9 | 41.0 | 38.0 | 37.6 | 37.0 | 39.7 | 39.0 | 38.4 | 37.9 | 38.2 | 39.0 | 40.3 | 1.3 |
|  | Pulp, Paper and Paper Products | 40.4 | 40.2 | 39.2 | 39.8 | 36.6 | 38.6 | 37.6 | 38.6 | 35.8 | 36.1 | 36.1 | 36.9 | 37.7 | 0.8 |
|  | Publishing,Printing | 31.8 | 32.9 | 32.4 | 31.7 | 31.6 | 34.3 | 33.9 | 35.4 | 33.9 | 33.4 | 33.9 | 32.3 | 32.5 | 0.2 |
|  | Chemical | 40.8 | 40.8 | 41.5 | 40.3 | 39.2 | 40.1 | 41.0 | 40.6 | 41.6 | 41.8 | 41.2 | 41.2 | 41.4 | 0.2 |
|  | Steel,Nonferrous Metals,Mining | 43.9 | 43.6 | 43.1 | 41.7 | 41.0 | 41.9 | 41.1 | 40.9 | 40.4 | 40.7 | 39.9 | 39.8 | 41.5 | 1.7 |
|  | General Machinery | 45.8 | 45.9 | 44.9 | 43.3 | 43.7 | 43.4 | 43.8 | 42.9 | 41.9 | 42.9 | 42.8 | 41.2 | 40.7 | ( 0.5 |
|  | Electrical Machinery | 44.8 | 45.4 | 44.5 | 43.3 | 43.2 | 42.8 | 43.2 | 43.1 | 43.9 | 42.9 | 42.8 | 42.4 | 42.3 | ( 0.1 |
|  | Transportation Machinery,Equipment | 42.2 | 42.1 | 41.0 | 38.7 | 39.6 | 41.2 | 41.5 | 43.0 | 44.6 | 46.2 | 46.2 | 48.3 | 46.9 | ( 1.4 |
|  | Precision Machinery, <br> Medical Instruments and Equipment | 46.1 | 46.1 | 46.3 | 46.5 | 49.0 | 46.8 | 45.6 | 46.2 | 46.8 | 45.4 | 42.9 | 44.2 | 42.9 | ¢ 1.3 |
|  | Other | 35.4 | 35.9 | 37.0 | 39.1 | 36.1 | 40.8 | 41.9 | 42.7 | 42.3 | 43.8 | 40.3 | 40.5 | 39.4 | ( 1.1 |
|  | Total | 41.6 | 41.9 | 41.5 | 40.4 | 40.0 | 41.0 | 41.4 | 41.5 | 41.3 | 41.5 | 41.2 | 40.8 | 41.1 | 0.3 |
| Wholesale | Food,BEWerages | 37.4 | 38.8 | 38.2 | 37.5 | 38.3 | 42.1 | 44.3 | 45.2 | 44.9 | 46.4 | 47.1 | 45.8 | 43.3 | ( 2. |
|  | Textile,Textile Products,Clothing | 32.4 | 33.1 | 34.0 | 34.7 | 35.9 | 38.0 | 41.9 | 43.1 | 39.4 | 39.5 | 38.0 | 38.1 | 36.1 | ¢ 2.0 |
|  | Construction Materials, <br> Furniture,Ceramics, <br> Stone and Clay Products | 39.8 | 39.5 | 40.2 | 38.3 | 37.2 | 38.0 | 39.1 | 38.4 | 37.3 | 38.4 | 38.0 | 38.1 | 38.0 | ( 0.1 |
|  | Paper Products,Stationery,Books | 37.1 | 37.0 | 33.8 | 34.8 | 35.6 | 37.3 | 37.9 | 40.3 | 36.5 | 38.2 | 38.6 | 38.5 | 38.4 | ( 0.1 |
|  | Chemical | 42.6 | 43.8 | 43.5 | 42.8 | 41.7 | 43.5 | 44.9 | 46.8 | 45.3 | 45.2 | 45.1 | 44.5 | 44.9 | 0.4 |
|  | Recycled Resources | 46.3 | 43.5 | 46.2 | 43.3 | 43.2 | 41.7 | 43.5 | 40.4 | 38.9 | 42.2 | 40.9 | 43.9 | 45.2 | 1.3 |
|  | Steel,Nonferrous Metals, Mining Products | 39.7 | 40.2 | 39.9 | 38.5 | 37.1 | 37.8 | 37.9 | 38.1 | 37.5 | 37.9 | 34.7 | 36.7 | 37.0 | 0.3 |
|  | Machinery,Equipment | 44.1 | 44.1 | 43.8 | 43.0 | 43.3 | 45.2 | 45.2 | 46.0 | 45.4 | 45.3 | 44.7 | 43.8 | 43.9 | 0.1 |
|  | Other | 39.0 | 39.6 | 40.9 | 40.0 | 40.9 | 42.3 | 43.9 | 44.9 | 43.2 | 42.6 | 42.7 | 41.7 | 43.1 | 1.4 |
|  | Total | 40.6 | 41.0 | 41.0 | 40.1 | 40.1 | 41.9 | 42.9 | 43.7 | 42.5 | 42.9 | 42.3 | 41.9 | 41.7 | ( 0.2 |

Economic Diffusion Index (Economic DI)2/2

|  |  | Oct-22 | Nov-22 | 22 | Jan-23 | 23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug 23 | Sep-23 | cter 23 | Ratio to the <br> Previous <br> Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail | Food,BEWerages | 39.6 | 43.2 | 42.2 | 42.3 | 40.6 | 42.7 | 49.1 | 49.7 | 46.6 | 46.2 | 47.8 | 46.5 | 45.5 | ¢ 1.0 |
|  | Textile,Textile Products,Clothing | 38.7 | 38.1 | 35.4 | 34.2 | 35.7 | 39.7 | 36.6 | 38.3 | 40.4 | 41.4 | 41.2 | 36.6 | 42.7 | 6.1 |
|  | Drugs,Sundries | 38.9 | 40.6 | 39.0 | 37.2 | 38.5 | 42.9 | 47.8 | 47.4 | 45.9 | 45.3 | 42.6 | 42.5 | 43.8 | 1.3 |
|  | Furniture | 37.8 | 36. 2 | 31.0 | 34.2 | 33.3 | 39.5 | 38.1 | 34.7 | 33.3 | 32.5 | 30.2 | 36.3 | 27.2 | ¢ 9.1 |
|  | Electrical Household Appliances, Information Machinery and Equipment | 35.1 | 35. 3 | 37.2 | 36.3 | 37.5 | 40.2 | 37.8 | 40.5 | 38.6 | 41.3 | 40.2 | 42.7 | 42.5 | ( 0.2 |
|  | Motor Vehicles,Motor Vehicle Parts | 37.6 | 37.2 | 35.3 | 38.2 | 38.7 | 40.8 | 44.0 | 41.5 | 40.6 | 40.9 | 42.0 | 41.7 | 42.4 | 0.7 |
|  | Special Merchandise | 33.5 | 35.4 | 34.8 | 34.4 | 35.3 | 38.6 | 39.0 | 39.4 | 40.1 | 38.8 | 38.7 | 39.1 | 39.4 | 0.3 |
|  | Various Merchandise | 41.3 | 41.4 | 42.6 | 42.5 | 41.0 | 43.6 | 47.8 | 45.8 | 44.9 | 48.1 | 48.5 | 45.9 | 45.3 | ( 0.6 |
|  | Other | 36.5 | 44.9 | 41.1 | 42.3 | 44.8 | 41.1 | 41.7 | 41.1 | 45.8 | 46.2 | 42.2 | 47.6 | 46.2 | ( 1.4 |
|  | Total | 36.8 | 38.2 | 37.4 | 37.5 | 37.7 | 40.6 | 42.5 | 42.4 | 42.0 | 41.9 | 41.8 | 41.4 | 41.9 | 0.5 |
| Transportation,Warehousing |  | 40.7 | 41.6 | 41.6 | 38.9 | 38.0 | 41.2 | 42.1 | 43.4 | 42.2 | 43.5 | 43.3 | 42.8 | 44.1 | 1.3 |
| Service | Restaurants | 39.0 | 39.1 | 41.5 | 38.5 | 42.4 | 49.8 | 50.8 | 56.7 | 53.6 | 55.6 | 52.2 | 51.8 | 47.4 | (4.4 |
|  | Postal,Telecommunications | 52.4 | 50.0 | 48.3 | 47.6 | 44.4 | 52.8 | 52.8 | 58.3 | 53.3 | 60.4 | 54.8 | 57.4 | 59.5 | 2.1 |
|  | Electricity,Gas,Water,Heat | 31.1 | 32.3 | 36.7 | 32.4 | 32.1 | 39.7 | 38.9 | 44.0 | 44.1 | 44.8 | 43.5 | 46.3 | 44.1 | 4 2.2 |
|  | Leasing,Rentals | 47.5 | 48.4 | 47.4 | 46.8 | 47.4 | 48.1 | 50.5 | 49.7 | 52.1 | 49.8 | 49.0 | 49.2 | 52.5 | 3.3 |
|  | Lodging, Hotels | 53.3 | 54.8 | 52.2 | 48.3 | 48.0 | 59.5 | 62.1 | 59.8 | 55.1 | 56.6 | 55.5 | 57.6 | 59.7 | 2.1 |
|  | Recreation | 45.0 | 43.8 | 43.2 | 42.1 | 44.1 | 50.9 | 48.9 | 50.4 | 47.6 | 49.3 | 48.8 | 46.2 | 46.3 | 0.1 |
|  | Broadcasting | 43.1 | 41.7 | 39.5 | 40.7 | 41.1 | 42.6 | 44.7 | 47.4 | 43.1 | 44.7 | 46.1 | 45.6 | 42.6 | $\triangle 3.0$ |
|  | Maintenance,Guarding,Testing | 42.8 | 43.6 | 45.6 | 42.9 | 42.6 | 45.3 | 45.8 | 47.3 | 48.0 | 48.4 | 47.4 | 47.8 | 46.8 | ¢ 1.0 |
|  | Advertising | 40.9 | 40.3 | 39.7 | 40.2 | 41.4 | 43.7 | 46.6 | 45.0 | 45.0 | 44.8 | 45.2 | 45.4 | 45.2 | ( 0.2 |
|  | Information | 52.3 | 53.0 | 53.6 | 53.2 | 53.8 | 55.5 | 55.8 | 56.2 | 56.8 | 57.0 | 56.4 | 55.5 | 56.0 | 0.5 |
|  | Labor Dispatching | 48.8 | 46.5 | 50.0 | 48.5 | 47.9 | 47.3 | 49.6 | 50.7 | 52.0 | 52.0 | 50.9 | 48.9 | 50.9 | 2.0 |
|  | Special Services | 49.0 | 48.8 | 48.7 | 48.5 | 49.2 | 50.1 | 50.9 | 52.3 | 51.7 | 52.2 | 51.3 | 51.2 | 52.0 | 0.8 |
|  | Medical,Welfare,Public Health | 43.2 | 43.6 | 42.8 | 42.9 | 41.5 | 42.2 | 41.8 | 44.6 | 44.8 | 44.2 | 43.4 | 42.4 | 43.6 | 1.2 |
|  | Education | 42.1 | 42.8 | 41.2 | 38.4 | 41.9 | 44.4 | 38.4 | 42.2 | 41.4 | 40.7 | 43.8 | 46.4 | 45.6 | ( 0.8 |
|  | Other | 43.3 | 43.5 | 44.0 | 42.2 | 44.3 | 46.5 | 48.6 | 47.5 | 49.2 | 48.2 | 47.9 | 47.2 | 47.6 | 0.4 |
|  | Total | 47.1 | 47.3 | 47.7 | 46.6 | 47.4 | 50.0 | 50.8 | 51.6 | 51.6 | 51.7 | 50.8 | 50.4 | 50.8 | 0.4 |
| Other |  | 37.9 | 38.2 | 36.7 | 36.5 | 37.0 | 38.2 | 39.2 | 41.2 | 39.8 | 40.9 | 40.8 | 39.2 | 40.1 | 0.9 |


|  | Oct 22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May 23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Ratio to the Previous Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hokkaido | 41.2 | 40.9 | 40.8 | 40.1 | 40.6 | 41.2 | 42.2 | 43.0 | 43.9 | 45.6 | 44.8 | 43.6 | 43.7 | 0.1 |
| Tohoku | 39.9 | 40.3 | 39.4 | 38.0 | 37.2 | 41.1 | 41.2 | 41.6 | 41.7 | 42.1 | 41.8 | 41.5 | 41.4 | ¢ 0.1 |
| kitakanto | 43.7 | 43.7 | 43.1 | 40.9 | 41.4 | 42.6 | 43.3 | 43.4 | 42.8 | 43.1 | 43.1 | 42.9 | 43.0 | 0.1 |
| minamikanto | 43.8 | 44.4 | 44.7 | 44.1 | 43.9 | 45.7 | 46.7 | 47.2 | 47.2 | 47.4 | 46.6 | 46.4 | 46.3 | ( 0.1 |
| Hokuriku | 42.3 | 42.2 | 42.2 | 40.9 | 41.2 | 42.1 | 42.5 | 44.0 | 43.7 | 43.6 | 43.1 | 42.5 | 42.1 | 0.4 |
| Tokai | 41.1 | 41.4 | 41.7 | 41.0 | 41.1 | 42.8 | 43.3 | 44.6 | 43.8 | 44.4 | 44.4 | 43.6 | 44.4 | 0.8 |
| Kinki | 42.3 | 43.0 | 42.7 | 42.0 | 41.8 | 43.6 | 44.3 | 45.4 | 43.9 | 43.8 | 43.6 | 43.2 | 43.7 | 0.5 |
| Chugoku | 42.8 | 43.8 | 43.4 | 41.9 | 41.8 | 44.1 | 44.8 | 44.9 | 44.7 | 45.3 | 44.3 | 44.1 | 44.9 | 0.8 |
| Shikoku | 40.3 | 40.0 | 39.3 | 39.0 | 38.6 | 40.0 | 40.7 | 43.0 | 41.7 | 42.6 | 41.8 | 41.2 | 41.4 | 0.2 |
| Kyushu | 44.0 | 45.1 | 44.8 | 44.0 | 44.8 | 46.4 | 48.1 | 48.5 | 48.2 | 48.0 | 48.3 | 47.7 | 48.6 | 0. |

## Appendix

1.Research Subjects(Companies researched: 27, 052; Valid responses: 11,506; Response rate: 42.5\%)

3.Size

| Large Firms | 1,772 | $15.4 \%$ |
| :---: | ---: | :---: |
| Small to Medium-sized Firms | 9,734 | $84.6 \%$ |
|  | micro Firms | 3,832 |
| Total | 11,506 | $100.0 \%$ |

## 2.Research Items

*Business Confidence (current, in 3 months, in 6 months, in 1 year)
*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

## 3.Research Period and Methodology

Internet-based survey conducted October 18-31 2023
The explanation of the Economic Diffusion Index

## Research Purpose/Researched Terms

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 27,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

## Selection of the Subject Corporations

Companies of all sizes in all domestic industries are eligible to participate in the survey.

## DI Calculation

The DI (Diffusion Index) is calculated by multiplying the number of responses for each assessment category by the number given in parentheses in the table below, to a seven-level assessment rated by companies.

| Selection category | Extremely good | good | fairly good | neither good nor bad | fairly bad | bad | very bad |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| points | 6 | 5 | 4 | 3 | 2 | 1 | 0 |
| number of responses <br> for each category | $\mathrm{N}_{6}$ | $\mathrm{~N}_{5}$ | $\mathrm{~N}_{4}$ | $\mathrm{~N}_{3}$ | $\mathrm{~N}_{2}$ | $\mathrm{~N}_{1}$ | $\mathrm{~N}_{0}$ |

## Economic DI

$=\frac{\text { Total of (Points for each category } \times \text { Number of responses for each category) }}{\text { Number of valid responses } N} \times \frac{1}{6} \times 100$
$\equiv \frac{\sum_{i=0}^{6} i \times N_{i}}{N} \times \frac{1}{6} \times 100$

An economic DI of 50 is the point separating good and bad, so a Dl over 50 means "good," and below 50 means "bad." (The numbers are rounded off to one decimal place.) No weight is given according to a company's size, and calculations are made on the basis of "one company, one vote."

## Size Classification

| Industry | Large Firms | Small to Medium-Sized Firms (Micro Firms included) | Micro Firms |
| :---: | :---: | :---: | :---: |
| Manufacturing and Other Industries* | Capital: More than 300 million yen and No. of Employee: Over 300 | Capital: Below 300 million yen <br> or <br> No. of Employee: Below 300 | No. of Employee: Below 20 |
| Wholesale Trade | Capital: More than 100 million yen and No. of Employee: Over 100 | Capital: Below 100 million yen <br> or <br> No. of Employee: Below 100 | No. of Employee: Below 5 |
| Retail Trade | Capital: More than 50 million yen and No. of Employee: Over 50 | Capital: Below 50 million yen or No. of Employee: Below 50 | No. of Employee: Below 5 |
| Service** | Capital: More than 50 million yen and <br> No. of Employee: Over 100 | Capital: Below 50 million yen or No. of Employee: Below 100 | No. of Employee: Below 5 |

Note 1: Large Firms refer to companies that rank in the top $3 \%$ in terms of sales volume according to the type of business, among small to midium-sized orporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.
Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom $50 \%$ in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.

